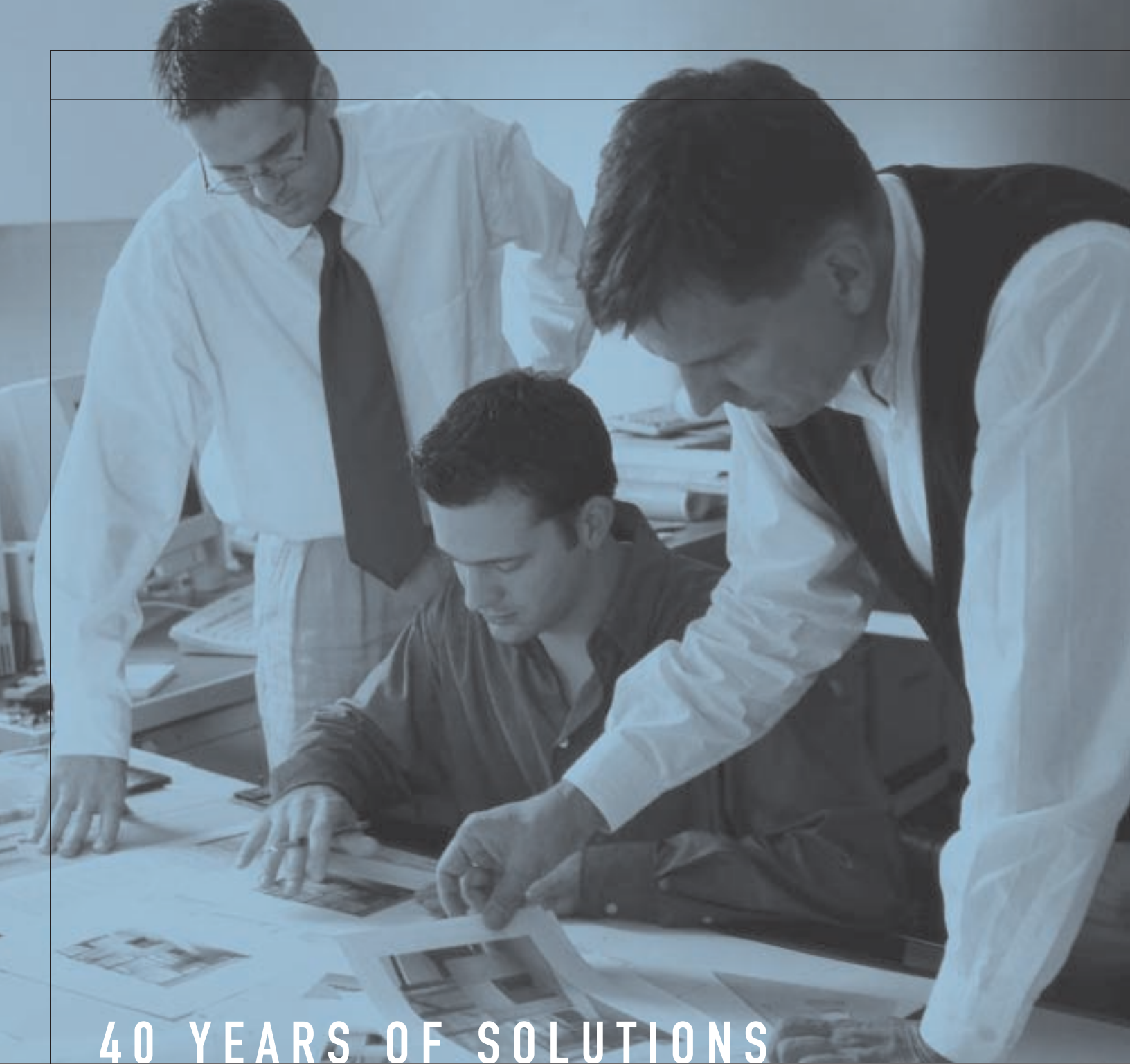




LABSPACE
CONSULTANTS,
PLANNERS
& PARTNERS





40 YEARS OF SOLUTIONS

Since our inception in 1964 as a laboratory furniture provider for the educational market, Longo Inc. has evolved into a major labspace design consultancy. As established lab specialists, we have helped hundreds of companies in research-based, high-tech industries envision, design and furnish state-of-the-art laboratory workspaces.

At Longo, we are experts at evaluating the unique needs of our clients and interpreting those needs into lab solutions that offer long-term functionality and efficiency. As long as there are dedicated researchers and scientists, Longo will be equally dedicated to designing and defining the most precise, productive and progressive laboratory environments.



Laboratories are complex, sophisticated and expensive workspaces. Mistakes in planning and building, or in equipment selection and installation, can be extremely costly, as well as unsafe. That's why Longo's experience is so valuable.

An efficient laboratory, professionally designed for optimum safety and maximum functionality, furnished with precision casework, instruments and equipment, is a place where important discoveries and major breakthroughs are made.

**LONGO HAS THE EXPERIENCE
TO PLAN, BUILD OR RENOVATE
ANY LABSPACE FACILITY, ANYWHERE.**

At Longo, we take our partnership role seriously.

We commit ourselves to a level of unsurpassed service which ensures that your laboratory environment will meet research specifications, address important regulatory requirements, and satisfy multiple user needs.

For almost 40 years, Longo has offered total workspace solutions for hundreds of laboratory facilities in the pharmaceutical, chemical, electronics, food science and other research-driven industries. Whether we're building and furnishing a bioscience lab for a major drug company or renovating a forensics facility to satisfy new regulatory guidelines, Longo can take a project from planning stage and drawings to construction and equipment installation with unparalleled expertise — and the highest level of client service.

We offer solutions. Whether you require a new laboratory or renovation of an existing facility. Longo offers a complete range of services. We evaluate your needs, design your lab, make material recommendations, provide products and handle the installation.



Our customer support staff monitors each project via master databases that carefully track each stage of project activity.



Our CAD software is "industry standard," allowing for instant interface and compatibility with clients and other design professionals.



We assume single-source responsibility for successful project execution and are there to support our clients from planning through project completion.



LABSPACE PLANNING

Our ability to deliver comprehensive turnkey service on labspace projects of any size is enhanced by four decades of experience specifying and installing high-quality laboratory furniture and equipment.

A carefully planned laboratory, configured with discipline-specific products and equipment that achieve the precise tolerances research demands, will offer the highest level of accuracy.

Longo's roots in successful laboratory project planning assure that your labspace will exceed your expectations on every level.



Over the course of four decades, Longo Inc. has earned the respect of virtually every major lab equipment and furniture manufacturer. In fact, we offer many unique product lines to bring the best possible solutions to every lab space application.

We can evaluate your specific requirements and make materials recommendations, provide a wide range of products and skilled installation services, as well as conduct in-depth laboratory training programs for your lab technicians.

Here's a partial look at the versatile range of laboratory products available through Longo:

Laboratory Casework — Metal, plastic laminate, wood, adaptable systems

Laboratory Work Surfaces — Epoxy resin, solid phenolic, plastic laminate, stainless steel, special purpose materials

Laboratory Fume Hoods — General chemistry, walk-in, biosafety cabinets, clean benches, local exhausts

Exhaust System Components — Exhaust fans, ducting, scrubbers, filters, VAV & alarm systems

Service Fittings — Electrical, plumbing, specialty gases, communications and data

Laboratory Accessories and Furniture — Computer stations, desks and conference tables, sinks, drain systems, glassware and equipment, drying racks, chairs and stools

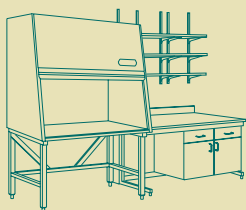
There is no compromise when it comes to the proper installation and use of complex laboratory equipment. With years of attention to safety, Longo has extensive experience

with industry regulations and codes. We can assist in keeping your lab equipment up-to-date on code requirements and operating properly.

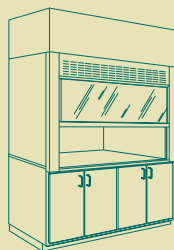
**LONGO PRODUCT SPECIALISTS
UNDERSTAND THE EQUIPMENT NEEDS
FOR ALL TYPES OF LABORATORIES.**



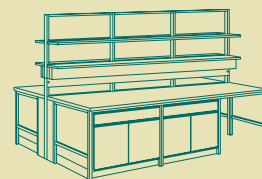
Our product specialists are long-term team members who receive ongoing training for products and their applications, as well as training in new technologies for advanced laboratories.



Specialty equipment such as biosafety cabinets and moveable furniture



Laboratory fume hoods and exhaust system components



Laboratory casework, furniture systems and countertops



PARTNERSHIP

Planning a lab space that meets your needs today, but is also flexibly designed to be efficient in the future, is an enormous, complicated and costly undertaking. You want to get it right the first time.

That's why so many research-based companies, even other lab space architects and planners, have partnered with Longo on their laboratory projects. Simply put, no one brings more to lab space planning, and no one delivers better lab space solutions.



When Longo joins your labspace project team, at any stage or in any capacity, we become your partners. And as partners, we make a commitment to see your project through to successful completion.

We are not only with you through the planning, building and outfitting of the lab, we will work side by side with your researchers and lab technicians training them in the safe and efficient use of laboratory space and equipment. Consider fume hoods: adequate ventilation and removal of chemical fumes is critical to the health and safety of lab personnel, yet too many fume removal systems are inadequate. Our specialists can assist facility engineers, architects and safety personnel in addressing intricate fume hood design issues and establishing proper coordination between the lab, the building and the community.

In fact, Longo not only trains labspace clients and their employees in the proper use of specialized lab equipment, we also maintain AIA/CES (American Institute of Architects/Continuing Education Supplier) provider status — which means we offer training to other labspace planners, designers and consultants. We are the experts many professionals turn to regularly.

No matter what your field — medical, microbiology, material testing, quality assurance, process control — Longo has designed state-of-the-art labspaces for companies in your industry. We know how to get the job done and how to do it right. When it comes to labspace, we have the answers.

At Longo, we speak the language of today's architects, engineers, administrators and lab-users, ensuring that your lab project is not only planned and built to specification but is also on time and on budget.

**YOU WANT A LAB CONSULTANT
WITH THE RIGHT ANSWERS —
YOU WANT LONGO.**





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